Beverage and Snack Vending Request for Proposal

Questions and Answers

10/25/2024

1. Q: Who is CSC's current dining service provider?

   A: Fresh Ideas Management LLC, a subsidiary of Chartwells Higher Education, which is a division of Compass Group USA Inc (parent company)

2. Q: Can you please provide us with some details on CSC's recycling program?

   A: Keep Chadron Beautiful picks up cardboard recycling from CSC's campus but other than that there isn't a formal recycling program at CSC due to the available recycling services. There are some very outdated and faded recycling receptacles which need to be replaced.

   Q: What are CSC's expectations/wants for a recycling program in the future?

   A: CSC's administration would like assistance in developing a recycling program for plastic beverage bottles to start with. This is especially important at the concession stand locations, the residence halls, the NPAC, and through the middle of campus. CSC needs recycling receptacles, bins, etc. and a partnership for collecting the recycling from campus as well as delivering the recycling to a recycling center. The Contract can assist with identifying potential partners for this program.

3. Q: Is CSC looking for co-branded paper cups in addition to plastic tumblers?

   A: Yes

   Q: What size tumbler does CSC require?

   A: 12 oz in the dining hall.

4. Regarding the 10% exemption

   - Q: What products are considered in this 10%?
   - A: CSC would like the option to bring in specific products student request. These products are typically not tied to Pepsi or Coke. Currently, students are requesting Red Bull and Vitality.
   - Q: Where across campus are these products used?

- A: We don’t currently have an exemption, but we like to have these products in the Eagle Market, Eagle To-Go, and the dining hall. These products will not be sold at the concession stands without approval to do so.
- Q: How is the 10% determined?
- A: This would be determined based on the amount of product on the shelves, in the coolers, and/or available in the area. Items not purchased through the Beverage and Snack Vending Contractor cannot exceed 10% of the total product on the shelves, in the coolers, or available in the area. This can be spot checked by the Contract when bringing delivering product or anytime the Contractor wishes to check during regular business hours.

5. The athletics portion of the RFP makes note of a college branded bottled water.

   Q: Is this solely used in athletics, or is it used across campus?

   A: College branded bottled water is used across campus mainly for admissions events, but we would like the branded water to be available for sale in the beverage vending machines as well as used in athletics for sale at the concessions stands.

   Q: Approximately how many annual cases used?

   A: CSC uses 200-240 cases of branded bottled water annually, but the branded water is not sold in the beverage vending machines currently.

6. Please elaborate on a request on a second sponsorship fee regarding isotonic

   - Q: Is this solely for athletics?
   - A: Yes
   - Is this in addition to athletic sponsorship?
   - A: No, the athletic sponsorship includes the isotonic beverage exclusivity.

7. Q: Will there be an additional charge for signage in addition to the agreed upon the athletic sponsorship funding?

   A: Yes, unless the athletic sponsorship is large enough to include the signage as part of the athletic sponsorship. For instance if there’s an athletic sponsorship of at least $5,000 annually CSC will provide the signage at no additional cost.

8. Q: Is snack vending absolutely required for be an eligible bidder?

   A: Yes, due to language used in the RFP this is required.

- Q: Would you consider using a separate vendor for the snack portion?
- A: No, however the Contractor can subcontract the snack portion out to another contractor.

9. Q: Please clarify when annual sponsorship is due

   A: Annual exclusive beverage compensation payment is due by January 31st each year. If a corporate sponsorship is part of the agreement the corporate sponsorship is due by September 30th each year.

10. Q: Could we please have a more detailed volume report that list volume by package?

    A: See the attached CSC Vending by Package report.

11. Q: Can you please provide us with the current beverage agreement?

    A: Yes, this information is located at the following link: https://statecontracts.nebraska.gov/Search/SearchDocuments?A=JzaHHD760b8rdX81uloiRg%3D%3D&D=GxHL1l2mAft6sKHhVz8uqw%3D%3D&DN=G9sG8NITTEnkEjHN5F%2F83Q%3D%3D&N=PRMfkBXqcZegg9sdKXw1Lul3Fxe2B71Qc3b2LTSP1js%3D&DT=alQT0%2B51hm2oW6NMeITLVg%3D%3D&V=kj90qhvJ6Qs%2B3MQSnN5UcT55i1jNE4M%2FaKc5u%2BFUeeM%3D

    We are also extending the contract to 6/30/2025 but that won't be fully executed until after the November 21, 2024, board meeting.

12. Q: Can we please have the opportunity to tour campus to review equipment and facilities?

    A: Yes, when would you like to tour campus to review equipment and facilities?

13. Q: On page 11 highlighted below are we talking about the hard plastic cups they use in the cafeteria. College branding or co-branding All Contractor equipment (fountain and vending) will include the College's registered logo on the front of the equipment. All Contractor beverage cups will include the College's registered logo. The College must approve all equipment and cup design prior to production and use.

    A: We are referring to the hard plastic cups in the dining hall as well as the disposable cups in the Eagle Market.